



# MAINSTAY

**CONNECTING JOB SEEKERS WITH  
DISABILITIES TO GREAT EMPLOYERS**

**GRATITUDE REPORT  
July 2020 to June 2021**

**David, Emily & Mel - Starbucks Manager**

# MESSAGE FROM MAINSTAY



Mainstay Executive Director, Rebecca Jansson, leading our team through a time of recovery and rebuilding.

After a challenging year and a half, we believe now is a time to **RECOVER and REBUILD.**

**RECOVER:** The isolation, depression and confusion of the last year and a half has brought hardships to our job seekers.

From hospitalizations to homelessness, our clients found themselves in situations amplified by COVID-19 furloughs and layoffs.

Hope remained as YOU connected clients with resources for help with new living situations, new jobs and new opportunities as their needs grew stronger.

## **THERE IS NO SUPPORT WITHOUT A “YOU” IN IT!**

**REBUILD:** Now, we are seeing an incredible uptick in the amount of hiring, especially of people with disabilities. Businesses are opening their doors to our population often forgotten,

our workers with disabilities. HERE WE ARE!

Workers who are ready to show you grit, determination and motivation... I'm so honored to be at the helm of this incredible organization and in the trenches with our job seekers with our community right by our side!

*Rebecca Jansson*, Director of Mainstay/SAILS

# MAINSTAY COMMITMENTS

			
<p>WE ARE ALWAYS PERSON CENTERED</p>	<p>WE BELIEVE SUCCESS IS DEFINED BY THE INDIVIDUAL</p>	<p>WE ARE FUTURE PROOF</p>	<p>WE ARE (AND ACT AS) A TEAM</p>
<ul style="list-style-type: none"> <li>• Everyone has the right to choose their own employment journey.</li> <li>• Every voice matters with multiple points of view.</li> </ul>	<ul style="list-style-type: none"> <li>• Our goal is to ensure every person we serve is happy with their outcome.</li> <li>• We help people with disabilities achieve interests, dreams and needs.</li> </ul>	<ul style="list-style-type: none"> <li>• We innovate.</li> <li>• We prepare and plan.</li> <li>• We always try to be ready for what happens next.</li> <li>• We create the future our clients want.</li> </ul>	<ul style="list-style-type: none"> <li>• We represent our community and the community we serve.</li> <li>• We are committed to creating, maintaining and celebrating our diverse team.</li> </ul>





Thank you, Angela and Caleb – Essential Workers at Rainier Safeway!



# ECONOMIC RECOVERY



**Carmen and Job Coach - Jekeva, Walgreens**

In March 2020, our economy was shutting down in response to COVID-19.

At first, our supported workers were furloughed at an alarming rate, yet **less than 2% of our clients were permanently let go.**

Essential workers, which made up 26% of our workforce, stayed employed throughout the closures.

Employers were “building the track as they drove the train.” Mainstay was doing the same. We taught workers to stay employed or fresh in their skills using Zoom, Microsoft Teams and other software vital to their employers’ needs.

**Your funds helped people stay connected as their lifelines were disappearing.**

Employers, like Microsoft, Starbucks, King County and the City of Seattle, were doing all they could to keep workers ENGAGED AND PAID. By June 30, 2021, 83 of our 108 consumers are actively working. The rest are in school and in job seeking mode, ready to find fulfilling jobs!

THANK YOU to our employers and community for your response to our call for action!

# ECONOMIC RECOVERY 2020-2021

**\$1,245,188**  
**Supported**  
**Worker**  
**Earnings**

**66,244**  
**Hours**  
**Clients**  
**Worked**

**6539**  
**Hours of**  
**Coaching &**  
**Support**

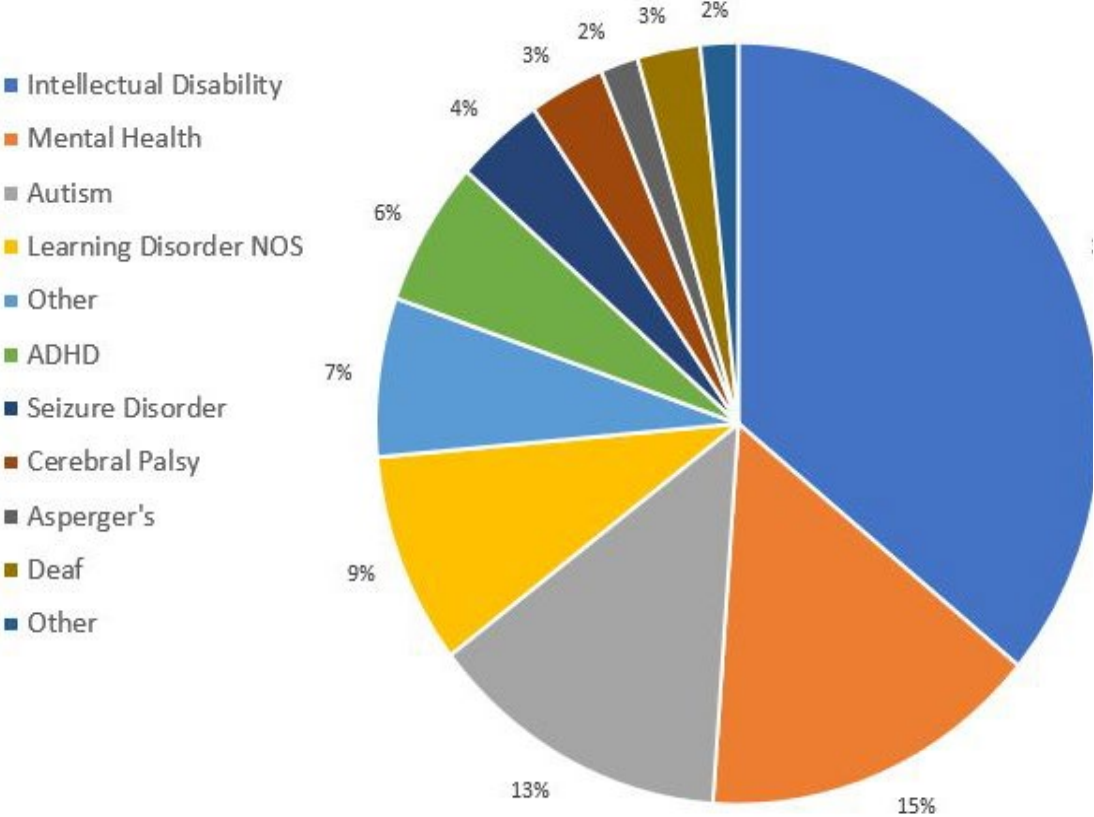


**Jennifer at Target**

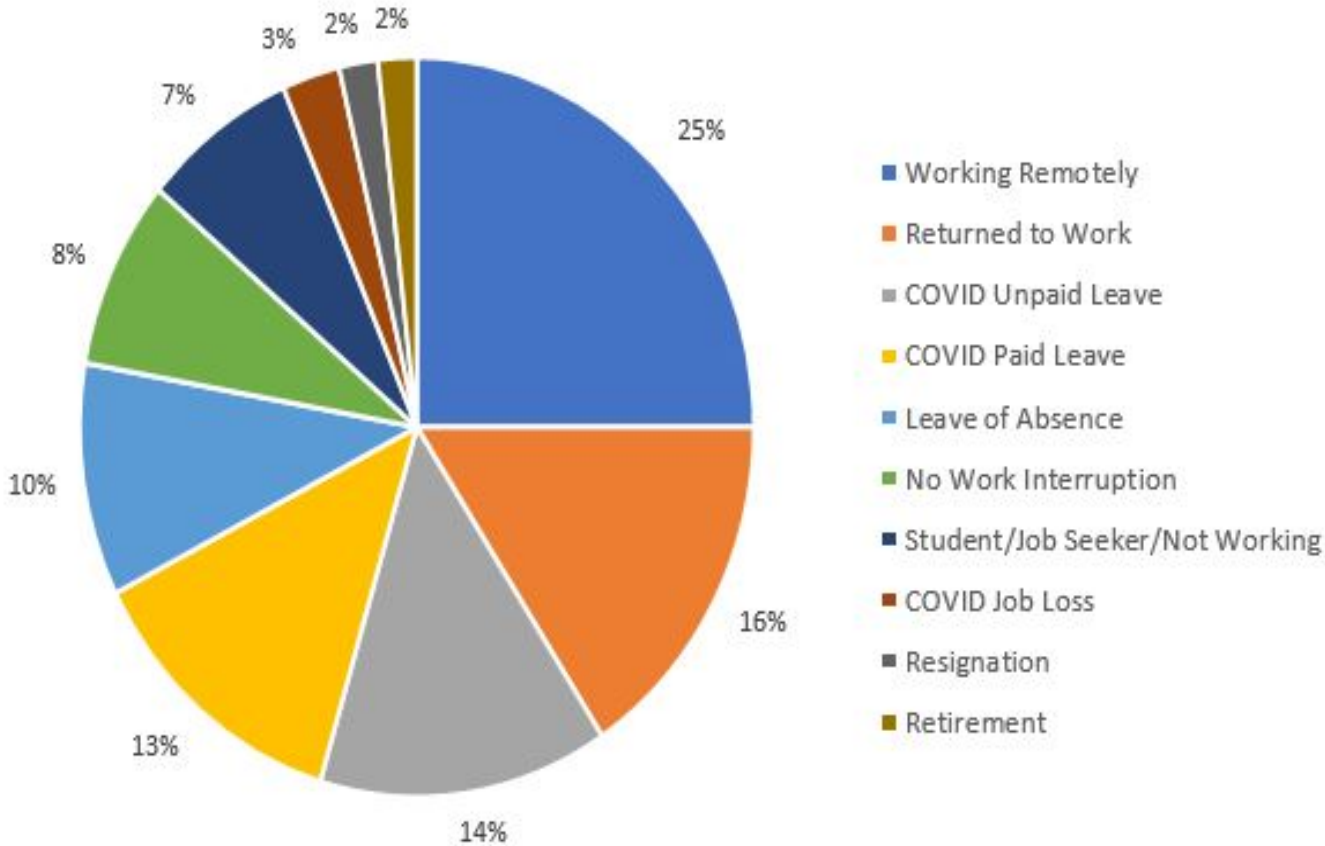
# MAINSTAY CLIENT DEMOGRAPHICS

Clients served July 2020 - June 2021: 108

Consumer Disability Category

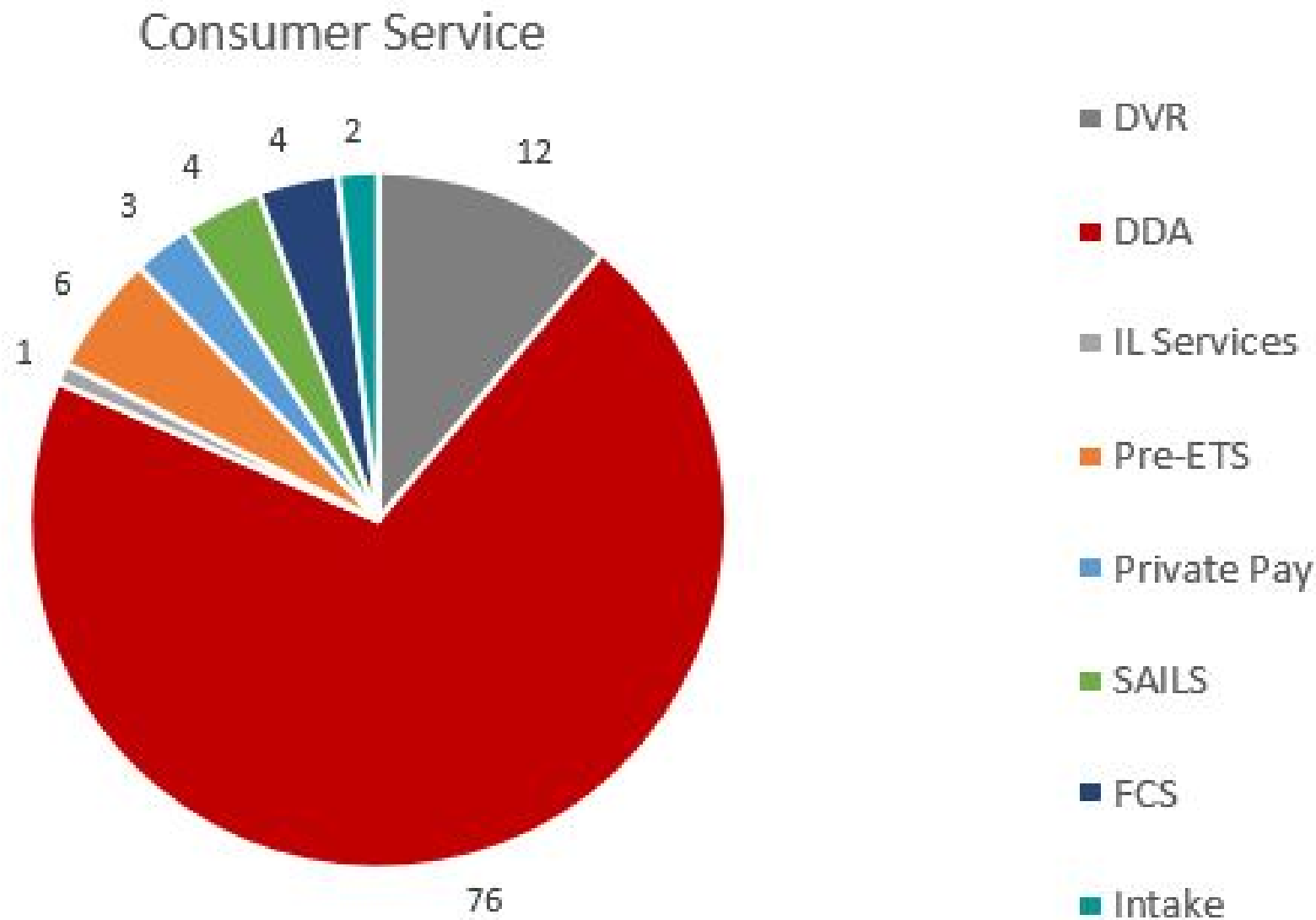


Impact of COVID



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# OUTSTANDING EMPLOYEE PARTNERS 2020-2021 – THANK YOU!

Academy Schools

Aljoya

Astronics Advanced Electronic Systems, Inc.

Cetera Advisor Networks

City of Seattle - Art & Cultural Affairs

- Design, Const. & Land Use

- Human Resources

- Executive Services

- IT

- Vehicle Maintenance

Convergent Outsourcing, Inc.

Daniel's Broiler

Fred Meyer

Goodwill Industries

Holy Rosary Elementary School

Hopelink

Indigo Real Estate

JoAnn Fabrics

Kaiser Permanente

King County Power and Facilities

- Sheriff's Office, Records Unit

- Community and Human Services

- Judicial Administration

McDonalds

Metropolitan Market – Magnolia,

Sand Point & Uptown/Queen Anne

Microsoft - Compass Group – Eurest

New Theory

Panera Bread - Redmond

Park Place Assisted Living

Pathfinder Schools

QFC - Ballard

QFC - Magnolia

QFC - Redmond

Safeway – Admiral Way, Kirkland,

Rainier Beach, Renton on 3<sup>rd</sup> &

Renton on 4th

Seattle Central College

Seattle City Hall

Seattle City Light Customer Care

Seattle Public Utilities (SPU)

- OCC

- North Transfer Station

- Customer Response

South Seattle College

SPD Records - Criminal History Team

Starbucks Coffee Company - Store #3267,

Store #302, Store #314, Store #3402,

Store #9303 & Store #47207

Target Stores - Redmond

TJ Maxx

Trader Joe's

Veteran's Affairs

Walgreens - Store #04157 & Store #03788

Whole Foods Market, Inc.



# THANK YOU, GENEROUS MAINSTAY DONORS

From July 1, 2020 to June 30, 2021, you RAISED \$87,736 for workers and job seekers with disabilities!

\*In an effort to promote equity, inclusion and privacy in giving, we have listed everyone in alphabetical order rather than singling out giving amounts.

Your impact is profound and so very appreciated. Warmest regards – The Mainstay Team\*

**\$87,736**  
for Job  
Support

Al Pearson  
Alison Judd & Wally Bostick  
Alison McCormick  
Amy & Jason Limp  
Andrea Flores  
Andrew Simchik  
Angela Hungelmann  
Anja Post  
Ann & Terry Lukens  
Ann Gallagher  
Arnie Pike  
Aurora Merano  
Ben & Kim Wilson  
Betty Ann & Bruce Jansson

Betty Roseboro  
Bob Hereford & Karen Gramm  
Candace O'Neill  
Carey & Christy Thomas  
Caridad Alvarez-Figueroa  
Cathy & Jim Grant  
Christian & Jozelly Moulin  
Clark Elster  
Daniel & Lynn McBride  
Daniel Kinamon  
Danielle Bortone-Holt  
Darlene Johnston & David Johnston  
David Jones

David Levesque  
Deborah & Todd Morton  
Deborah Uno  
Dena Varriale & Christiaan Van Vliet  
Don & Pat Johnson  
Donte Parks  
Eleanor & Charles Berman  
Emily Peel  
Erin Eaves & Keith Swartz  
Erin Lewis  
Fredrica Elliott  
Gregory Miner & Diane King

**194**  
Generous  
Gifts

**\$445**  
Average  
Gift  
Amount

CONTINUED>>>

# THANK YOU, GENEROUS MAINSTAY DONORS!

Hsiao-Ching Chou & Eric Riddle  
Irene Saito  
Jackie Murphy  
Jan & Ken Block  
Janelle & Brad Neil  
Jekeva Phillips  
Jerry & Carol Rosso  
Jill Breiner  
Joanne & Steven Rossler  
John Araya  
John Livesey & Doreen Samelson  
John Vaszari  
Julie & Wade Railey  
Karen & John Harrington  
Karry Meshberg  
Katie McCormick  
Kevin Bowersox-Johnson  
Kim Cook & Pam Elardo  
Krista Rosemary

Liz Talley & Bruce Barnum  
Long Nguyen  
Lynn & Don Murphy  
M Ohare  
Manuel Fernandez  
Marcella & Bill Reed  
Maria Cecilia Jimenez  
Mark & Ruth Reiser  
Marti Bosma  
Matt Boehm  
Matthew & Stephanie  
Roberts  
Maureen Chomko  
Melissa Wood Brewster  
Microsoft Corporation  
Mon-Lin Kuo & Scott Merrill  
Parie Meshberg  
Precor, Inc.  
Rebecca & Roger Jansson

Regan & Doug Campbell  
Ron Slye  
Ryan Elster  
Sarah & Tyson Danilson  
Sharon Boehm  
Sharon Breiner  
Sharon Howard & Mike Rosen  
Sherry Larsen-Holmes & Bryce Holmes  
Sofia & Sean Gilman  
Sonya & LD Johnson  
Stacy Brodzik  
Stephanie Jansson & Brian DeGeeter  
The Berman Family Foundation  
The Boeing Company  
The Fund for Awesomeness

**6 Repeat  
Monthly  
Donations**

**23  
First-Time  
Donors**

**4  
Employer  
Matches**

WE  OUR DONORS!



# BEST RETIREMENT WISHES TO OUR DIANE!

After 30 years of dedicated, passionate service, Diane leaves a legacy of helping people experience full, inclusive lives. With bittersweet emotions and excitement for the future, we announce our champion for supported employment **Diane King** retired on August 31.

Diane is a woman who “walks her walk and talks her talk.” Personally and professionally, Diane gives of herself. She believes everyone should have access to a safe and fulfilling living environment and productive work life.

Many of you know her as an excellent job developer, a super-motivated job coach and a generous heart, but she’s also one heckuva dancer.

We will miss her positive energy and willingness to work the longest hours to get an amazing job for her clients. It is time for “The Shark” to pass her talent on to the next job developer.

We are sad to see her go, but new opportunities await Diane as she plans to marry her beau/fiancée, Greg. Best wishes, Diane! ❤️



Michael from his new office at Hopelink

# THANK YOU!

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[WWW. MAINSTAY.ORG](http://WWW.MAINSTAY.ORG)