

CONNECTING JOB SEEKERS WITH DISABILITIES TO GREAT EMPLOYERS

> **GRATITUDE REPORT JULY 2021 – JUNE 2022**

REFLECTIONS ON 2021-2022

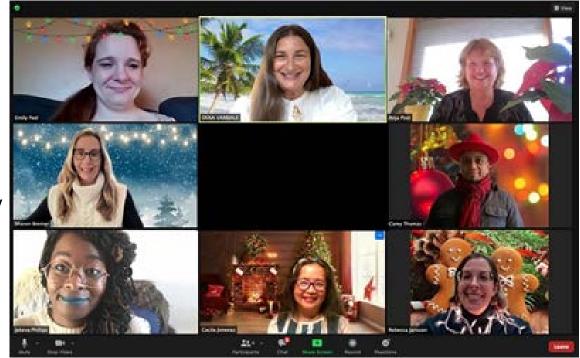
Your support has gotten us through these past two years of navigating the post-COVID times!

Supported workers with disabilities were kept stable during COVID because of your direct support for job coaching, transitioning to remote work, and job replacement. As our "new normal" looks really different, one thing has not changed...the need for help for job seekers and students with disabilities to have a level playing field when it comes to getting JOBS and ACCESS to EDUCATION! There is never a shortage of job seekers who want to go to work!

Because of you, Mainstay fund development efforts had impressive results. Your contributions helped to serve job seekers to reach their dreams of employment and fill an ever-present, common challenge funding gap between the cost of service and the revenue.

We have been able to start the process of hiring a new Program Specialist for our SAILS program. Students are starting to return to the College, and we are hopeful for the new Fall quarter.

Partnerships with programs at Seattle Central and beyond such as Sound Transit and Kaiser Permanente are looking positive to bring



employment to more and more people with disabilities who wish to work. Most of our meetings looked like the Zoom connection above, so we try to bring lightness and celebration to all we do.

This annual report shares the successes you have helped us to achieve in 2021-2022!

THANK YOU for seeing the world as Mainstay does, a place of possibility and inclusivity for all.

Rebecca Jansson
Director of Mainstay



ALEX HUBBARD

MAINSTAY CLIENT IN ACTION

My name is Alex Hubbard. I'm an Office Maintenance Aide for Seattle City Light Workplace Logistics Division with the City of Seattle. Born and raised in Seattle; I'm 29 years old and I enjoy being outdoors, taking long walks, and being social.

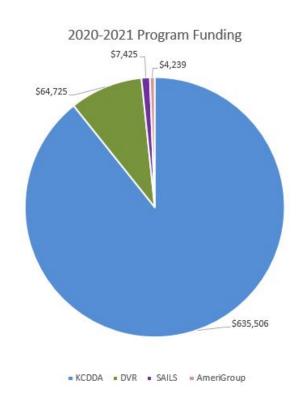
I was diagnosed with Asperger's Syndrome at age 3; it won't stop me. In 2014; I became a local rapper. I write songs about my personal life struggles and things I'm good at. I've been performing shows for almost 5 years and everybody enjoys my set at every show they come to.

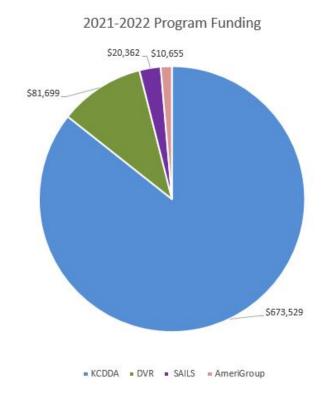
My stage name is Fantasy A; I came up with that name when I read books based on magic, fiction, & action and the A stands for my first name, Alex. My motto, I say at the end of a set is, 'Be yourself, be inspired, & be respectful!' I've been featured in articles in The Stranger, Seattle Weekly, Reddit, & My Northwest. I've also been an interview guest on the Jason Rantz Show on KIRO Radio. I love being out in Seattle sharing my story.

I joined Mainstay 5 years ago. My job coach, Diane King, helped me make a dream come true when I started my job with Seattle Public Utilities. I enjoy working with the City of Seattle. My goal is to keep following the work policies to become full-time and to show my supervisors that I can do this type of work everyday.

If you see me at the Seattle Central College, please come say hi.

MAINSTAY SOURCES OF PROGRAM FUNDING 2021-2022





KCDDA funds = \$673,529

DVR funds = \$81,699

SAILS funds = \$20,362

AmeriGroup funds = \$10,655

Annual Total Client Earnings: \$1,298,343

Monthly Average: \$108,915

Clients Hours Worked Total: 68,318

Staff Service Hours: 7,091

CLIENT GROSS WAGES & CLIENT HOURS WORKED

Shannon with her fancy dress ready to CELEBRATE!

YOUR SUPPORT

"Alone we can do so little; together we can do so much." ~Helen Keller

WHAT WAS THE TOTAL AMOUNT YOU RAISED IN OUR FISCAL YEAR 2021-2022? \$119K!!!

Gifts and Inspirations: 155 total gifts for 2022 Our first gift of \$50K!!!

Honorable Mentions:

13 gifts matched by employers

35 recurring gifts

1 new estate/planned giving donor

Our Donors:

80 Friends of Mainstay

43 Families

13 Alumni Participants

8 Employers

6 New Donors

5 Current Participants

YOU helped provide 342 hours of pro-bono job services to clients who do not qualify for DVR or DDA support!

OUTSTANDING EMPLOYEE PARTNERS 2021-2022

Academy Schools

Aljoya Amazon

Amazon Fullfillment Center

AMC Theaters

AVMS

Baby Diaper Serice Bellevue School District

BodyPoint

Boehms Chocolates

Cetera Advisor Networks

Chelsey Group Home

City of Seattle

Cosmopolitan Kids

Daniel's Broiler

Dept. of Finance & Admin

Desert Industries

Downtown Emergency Services

Eddie Bauer Embassy Suites

First and Goal at T-Mobile Field

1st Security Bank For Senior's Sake

Fred Hutchinson Cancer Research

Fred Meyer Friendly Earth

Gene Juarez Salons & Spas

Goodwill Industries

Group Health Cooperative

Home Depot

Human Society SPCA

Joann Fabrics

King County

LA Fitness

McDonalds

Mercer Medical

Metropolitan Market

Microsoft- Compass Group

Museum of Flight National Product

Nordstrom

Northwest Bloodworks

Northwest Center

Park Place Assisted Living

Pathfinder School

PCC OFC

Marriott Hotels Regal Cinemas Republic Parking

Safeway Sam's Club

Seattle Colleges
Starbucks Coffee

Target
TJ Maxx
Trader Joes

United Friends Group Home Valence Surface Technologies

Veterans Affairs

Walgreens Westin Hotel

YWCA



PARTNERSHIPS IN ACTION

Mainstay is truly nothing without our employers! Employers who believe in the power of choice and integration of all people in their workforce are those who choose to collaborate with Mainstay. Every type of industry from tech to childcare and from insurance to animal shelters can find jobs where someone with a different approach could contribute to the work culture.

A career brings competence, a sense of contribution and meaningful relationships beyond what meets the eye. Mainstay client David said, "I can't imagine my life without my job and my work friends. My job gives me a reason to wake up in the morning." Enough said!

Our endless gratitude goes out to our new employers who have recently hired a Mainstay job seekers. To those who have been with us for years we say an abounding THANK YOU!

THANK YOU GENEROUS MAINSTAY DONORS

> \$15,000

Ann Sheldon

> \$10,000

The Berman Foundation

> \$5,000

Jan & Ken Block Ann & Terry Lukens Donald Soriano & Anne Ward

> \$1,000

Ruth & Mark Reiser

Angela Trov

Bruce Barnum & Liz Talley Matt Cohen Community Foundation of Greater Atlanta Dee Dee & Jim Dean Frin Faves & Keith Swartz Bruce & Elizabeth Jansson Rebecca & Roger Jansson LD & Sonya Johnson Glenn Leimbacher & Sandra Wilcox John Livesey & Doreen Samuelson Microsoft Jackie Murphy Christian & Jozelly Moulin Brad & Janelle Neil

> \$500

Tom Bartholomew & Sarah Mack Margaret & Tom Bolger Stacy Brozdik Shawn & Sophia Gilman Dan & Amanda Gomez Catherine & James Grant Bob Hereford & Karen Gramm Sharon Howard & Mike Rosen Freelon & Sherri Hunter Don & Pat Johnson Padraic Jordan & Justin Taft Cari & Henry Laufenberg Brian Marchand

> \$250

1st Security Bank Alex & Lillian Adacutt Fleanor & Charles Berman Darrin Best & Rosalind Sciammas Trent Biggs Estelle Budne Sara Clement 'Get Your Style On' John Christian & Heather Weldon Shanon Doolittle Manuel A. Fernandez Michelle Gale James and Catherine Grant

Jamie & Lynne Greene Heather & Jeremiah Griswold Alison Judd & Wally Bostick Lori Kay Sherry Larson-Holmes Julie Mitchell Drew Ness & Dave Lenox Arnie Pike Julie & Wade Railev Betty Roseboro Randy Schoelkopf Lezley Smith

Ben & Kimberli Wilson

>\$100

Pat Anconetani Helen Arfin Carla & Mike Babich Dr. Dexter & Mary Ann Barnes Bruce Bridge Kimberly Cook Brian DeGeeter & Stephanie Jansson Edwin & Thelma Dirkes Doreen Dobszinsky & Jeff Kette Kimber Duffy **Greg Fleming** Karen Ann Harrington Darlene & David Johnston

THANK YOU GENEROUS MAINSTAY DONORS

>\$100 (continued)

David Jones

Ted & Lynn Klainer

Mon-Lin Kuo & Scott Merrill

Theresa Law

Jack Lamanna

George & Lisa Latchford

Michael Little

Dr. Lisa Park

Bruce & Robin Riveland

Matt Roberts

Brian Rosso

Carol & Jerry Rosso

George Saito

Kathryn Wharton

Melissa Wood Brewster

Tessa Worley & Eddie Munger

> \$50

Jody Baker & Fritz Rud

Kindree Brownbridge & Susan Hurst

Hudson Burke

Bill Chandler

Michael Conklin

Anne Dederer

Sarah Dundas

Linda Edwards

Marcella Fleming & Bill Reed

Andres Flores & Johnson Franklin

Susan Frank

Robin Goldman

Norman & Tovi Harris

Diane King

Nancy Lechner

Dan & Mary McBride

Katie McCormick

Carol Mickey

Eric Morgan

Thomas Noble

Maureen Norton

Candace O'Neil

Marianne Oreshkin

Amanda & Jon Pace

Al Pearson

Anja Post

Amy Rasmussen

Jerry & Carol Rosso

Lisa Stubbs

Cathy & Scott Vanderflute

Dena & Christiaan Van Vilet

Kirsten Wild



THE MAINSTAY TEAM

Rebecca has been with the Mainstay Team since 1997. She started as Director in November 2019. Being the Deaf+ Specialist for many years, Rebecca changed her focus to leadership work for an incredible team...and her heart is always in direct service!

REBECCA Jansson, Director of Mainstay 24 years with Mainstay

Focused on job development and employer partnerships, Anja is eager to explore international disability rights and employment in the future.

ANJA Post, Employment Specialist 31 years with Mainstay

Dena has worn many hats throughout her career including sales/marketing, vocational rehabilitation counseling and design. As a job coach for Mainstay, her favorite part of the job is being part of people's lives and guiding them along on their journey. In her free time, Dena enjoys sailing and traveling with her family, baking cakes, and long walks with her dog Margot.

DENA Varriale, Program
Coordinator 8 years with Mainstay

Carey has been working with people with developmental disabilities since 2002. He loves working with people who help him grow. Carey has found some of the best moments in life have occurred because of the work he performs.

CAREY Thomas, Program
Coordinator 9 years with Mainstay





THE MAINSTAY TEAM

Sharon joined the team in 2019, right before the pandemic. She started as a volunteer and fell in love with Mainstay job seekers and the mission.

SHARON Breiner, Job Coach 3 years with Mainstay



Hailing from Manila, a Southeast Asian country with 7,641 islands Cecilia credits her mastery of the English language to Sesame Street. A star who likes to shine behind the scenes, Cecilia has 28 years of work experience in Administrative and Fiscal roles in banking, service, and higher education while in Manila, California, and Washington. Cecilia says, "At Mainstay, I am surrounded by people who are passionate and thrilled with what they do."

CECILIA Jimenez Mecua, Admin 6 years with Mainstay



Writer, aerialist, and improvisator, Jekeva is an invaluable Job Coach who also enjoys teaching improvisation techniques to help others combat social anxiety and OCD.

JEKEVA Phillips, Program
Coordinator 6 years with Mainstay



Emily came aboard the S.S. Mainstay in summer of 2019. She has experience with sign language, fundraising, and client services.

EMILY Peel, Job Coach 3 years with Mainstay



June is brand new to Mainstay and SAILS. She has joined us after finishing her Bachelor's at UCLA. She is ready to roll up her sleeves and get to work!

JUNE Shin, New Program Assistant at SAILS



THANK YOU

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